

# Complete Utility Management



## Benefit from a truly independent Energy Specialist

As the leading energy broker in the U.K. we offer a unique service to our clients that is second to none. Irrespective of the size of your business, we offer a service appropriate to your needs. Add the fact we operate our own telecommunications company; the result is we offer our clients an extensive service.

**Small and medium size companies:** we offer a simple comparison service against your current energy provider. Providing a comprehensive quote that suits your current requirements and chosen payment method.

**Large commercial sites:** we gather all the information we need and prepare a full market tender to ALL major suppliers and specialist companies.

## The Problem

Dramatic price rises over the past four years coupled with so many suppliers in the energy market, makes it difficult for businesses to keep up with the latest deals and prices available. A volatile rising marketplace is likely to be the case for some time to come. Imagine the time and effort required to obtain quotes from all of these suppliers.

More and more companies are looking to instigate a **truly Independent** approach for a cost effective strategy to ease the impact of escalating gas and electricity prices.

Many companies 'roll-over' into overpriced renewal contracts without even realising it. Most suppliers have long renewal periods (up to 120 days) that must be given before contracts can be terminated which are very easy to miss.

You are probably bombarded with calls on a daily basis from suppliers saying that they have the best rates in the country and that they will save you money. These interruptions are a drain on your valuable time. That's where Utilitrack's unique management service comes in.

**Energy efficiency** has become a key topic for businesses as new legislation is set to be phased in over the next few years. Consequentially businesses will need to account for the way they use their energy. We have a department dedicated to reducing a company's carbon footprint and in doing so actually reduce the amount of energy used giving our clients even further savings.

## Our Solution

At Utilitrack we provide a **hassle free** energy management service. We act like an insurance broker, finding you the best prices available. We are completely independent and work with all the major gas and electricity suppliers in the country. Impartial advice and a **professionally managed** service.

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"We managed to save 38% on the increase that was offered on our renewal by our current supplier. Most importantly, we were kept informed of the situation of the transfer at all stages. What a professional service."

Director  
Supermarket, Bradford

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"I used to spend days each month trying to wade through our utility bills, trying to make sense of our costs. Utilitrack sorted out all our bills with the same supplier and we saved money at the same time. Well recommended."

Accountant  
Marketing Company, Leeds

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"Utilitrack offer me real value added services, with all the elements we look for in a bill management solution, which no other company could provide. Their solution has been a huge contributory factor to the growing success of the Company."

Director  
Software Company, Leeds

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"What a fantastic service, we spent five years looking for a solution to help us manage our multiple stores. Utilitrack have exceeded all targets that we set out for them. Thank you so much Utilitrack"

Senior Buyer  
Supermarket Group, Bradford

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"We now feel that our utilities are being effectively managed. As the markets change and prices increase or fall, we are safe in the knowledge that Utilitrack will find the right deals for us"

Manager  
Car Showroom, Hull

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**Utilitrack**  
Business Utility Brokers

Contact Details:-  
Chris Matthews  
Tel: 07950 025801  
Fax: 0845 5191663  
Email: [chris.matthews@utilitrack.co.uk](mailto:chris.matthews@utilitrack.co.uk)

# Key Benefits



## Key Benefits

There are many benefits to using our services but here are just a few:-

- ◆ We are truly **independent** and are not tied to any single supplier.
- ◆ We have the **buying power** to negotiate rates an individual organisation could not obtain.
- ◆ We **work for you** not the suppliers.
- ◆ We have a **specialist** team dedicated to obtaining quotes from all the major suppliers using our unique state-of-the-art software.
- ◆ In many cases we are able to obtain a better deal for you with your current supplier.
- ◆ We can obtain longer **fixed rate** contracts (up to 4 years) to freeze the on-going price rises.
- ◆ We handle all the paperwork to ensure a smooth transfer into a new contract.
- ◆ Your **renewals** are handled seamlessly by our renewals team.

At worst, you obtain peace of mind that you are already on the best deals available to your company. At best, you can achieve **major savings** on your overheads and instigate a cost effective strategy to ease the impact of escalating prices for your company's utilities.

## Product Summary

Below is a summary of the products we offer:-

<b>Gas</b>	We offer a full tendering service for all sizes of gas supply and can even work with larger clients to buy directly from the European wholesale markets to achieve the best rates available.
<b>Electricity</b>	We offer a full tendering service for all types of electricity supply ranging from small profiles to larger half hourly meters and have specialist buyers for all businesses.
<b>Energy Efficiency</b>	We can achieve significant reductions in energy usage by completing an on-site assessment and instigating a wide range of energy saving products that not only reduce your costs but more importantly reduce your carbon emissions. Our assessments carry an accreditation and instigate an environmental plan for all our clients.
<b>Telecoms</b>	We offer the complete range of telecommunication solutions ranging from inbound calls to outbound call and mobiles. Having access to all the major carriers in the UK we can offer huge reductions in your telephony costs.

"One mistake that businesses commonly make is to wait until the last minute before looking for a new energy Supply deal, most fixed price contracts require several months notice of termination.....so it pays to plan ahead"

Sunday Times

'soaring energy prices are posing a serious threat to UK businesses of all sizes'

Ofgem

Bedford Borough council had budgeted an extra 20% for energy price increases, only to find that its gas costs had risen 83% and electricity by 55%.

Ofgem

'The report found that 55% of the buyers questioned had little idea how to minimise their companies' exposure to energy price hikes'

Barclays Capital research

'With so many businesses falling into the unfair 'rollover trap' it is essential that companies should look to out-source their energy provisioning to impartial experienced brokers who can manage their energy needs'

Watchdog

'With energy prices soaring, all businesses must instigate a cost effective strategy to manage their gas/electricity spend'

Senior Management Consultant



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Chris Matthews

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